

# Healthcare Services Group



Members of our Healthcare Services Group combine expertise and diverse service capabilities with a specialization in your industry to deliver better, cost effective solutions. Because we work with your industry every day, we have an insider's knowledge and an understanding of what makes you tick.

### **Professional Oversight — Knowledgeable Insight**

Wiss professionals have an in-depth understanding of the healthcare regulatory environment and are intimately familiar with the operational aspects of running a group practice. We understand that the financial success of a practice is no longer solely dependent upon the skills of the medical or dental professional. Wiss experts have helped clients track revenue, improve cash flow, and enhance profitability – all while allowing doctors more time to devote to their patients.

### **Making the Complex Simple – The Wiss Approach**

Our client relationships are forged through frequent and open access to our partners, combined with a vast array of expertise and creative problem solving. With Wiss, you will be advised by experts who not only understand the importance of high quality financial and tax services, but who also speak your language. At Wiss, we strive to make the complex simple. Our work may be technically involved, yet our conclusions and recommendations are presented in plain English.

### **Services**

- Practice Valuation
- Healthcare Tax Incentives
- Mergers & Acquisitions
- Buy/Sell Agreements
- Compensation Formulation
- Employee Incentive/Benefit Plan
- Practice Expansion Strategies
- Practice Assessment and Benchmarking

### **Accounting & Auditing Services:**

Wiss professionals stay current with the ever-changing regulatory environment to ensure the financial compliance of your organization. Using process-oriented technology, we are able to spend more time examining what the numbers reveal. The knowledge we gain lends insight to facilitate informed business decisions.

- Forecasts and Projections
- Budget Development

### **Tax Services:**

Wiss tax services combine rigorous and forward looking planning procedures with detailed knowledge of tax law to ensure accurate compliance with federal and state tax reporting regulations. In addition to representing clients before federal and state taxing authorities, we prepare tax returns and guide clients with year-round tax advice. We continually monitor changes in tax law in order to advise our clients as to the impact and proper tax compliance.

- Income Tax Planning and Compliance
- Personal Tax Services
- Family Wealth Planning

### **Business Advisory:**

Beyond financial assurance, Wiss lends our insight and expertise to reveal opportunities for improvement. We understand your need to create and manage growth, set goals and standards, measure performance and protect your assets. We can apply our industry knowledge, providing value-added services to help establish vital operational functions.

Wiss works in partnership with our clients to build close, long-standing relationships, distinguished by direct partner involvement and frequent communication.