

# Food & Beverage



In your ever-changing business environment, you face pressures on margins, increasing labor and benefit costs, fierce competition, among many other operational challenges. Wiss helps you meet these and other issues with clarity and insight.

## **Our Food & Beverage Group**

While other accounting firms may claim Food & Beverage knowledge, Wiss is one of the only firms with a dedicated Food & Beverage Group. Wiss represents many prestigious businesses and business owners that are connected to the food industry. As a result, our Food & Beverage Group has intimate knowledge of the challenges and opportunities unique to this industry.

Our client relationships are forged through frequent and open access to our partners, combined with a vast array of expertise and creative problem solving. With Wiss, you will be advised by experts who not only understand the importance of high quality financial and tax services, but who also speak your language.

We provide more than just stand-alone audit and tax services. We provide connectivity. We actively look to provide our clients with recommendations and introductions to contacts which will enable them to grow their business, to solve issues and offer opportunities for them to branch out and be more successful. We have developed a wide network of contacts with the knowledge and expertise to add value to our clients' businesses – contacts you can trust and who are experienced in your industry.

## **Our Services**

**Accounting and Operations** – Wiss can help establish costs structures, budgets, inventory procedures, accounting policies, internal controls and other vital operational functions.

**Audit and Assurance** – At Wiss, your audit team will be staffed by professionals who understand your business. We use the latest technology designed to streamline the audit process allowing us more time to interpret the results and define key management recommendations.

**Tax Planning and Compliance** – Our tax services start with rigorous and proactive tax planning. In the food and beverage industry, we will pay particular

attention to take full advantage of all available tax credits and deductions. We can also advise you on LIFO inventory implementation, benefit plans, choice of business entity, exit strategies, and succession and estate planning.

**Capital Assistance** – With Wiss by your side, many doors to the lending community are open to you. Our strong relationships with investors, banks, asset-based lenders, equipment lenders and real estate lenders offer the extensive resources to meet all your financial needs.

**Real Estate Services** – Our real estate experts help protect your assets with insightful advice on everything from real estate taxes and property acquisitions to feasibility studies, market risk, lease negotiations or cost segregation studies.

**Merger and Acquisition Services** – Acquiring all or part of a business is one of the most complex strategic moves a middle-market company can make. The potential rewards can contribute to the company's success through an expansion of product offerings, increased market share, stronger financial position, and added executive and technical talent.

**Business Valuations** – Wiss brings the essential credentials, specialty experience and discerning analytical skills necessary to properly value your asset. Dedicated Wiss professionals have met the rigorous professional standards to earn recognition as Certified Valuation Analysts, CPAs accredited in Business Valuation, and Accredited Senior Appraisers.

## **The Wiss Economic Incentive Group (TWEIG)**

– TWEIG aims to provide opportunities for clients, ranging from small to middle market, to access available benefits offered by Federal, State and Local agencies to conserve working capital for business expansion including capital expenditures, creation of jobs and increase profitability.