



## Stephanie Hughes

Partner

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### Accomplishments

Stephanie began her career as an Economist for Deloitte & Touche in Paris, specializing in Transfer Pricing. Over the next decade, she was recruited by BNP Paribas in Paris and then Goldman Sachs and Prudential-Bache in London to work with their institutional clients, global hedge funds and asset management firms. Stephanie's clients were among the largest firms that were responsible for investing trillions in assets for pensioners and high net worth individuals around the globe.

Stephanie Hughes, the Partner in Charge of Wiss Private Client Advisors, developed the Wiss approach to wealth management by incorporating the lessons learned from both her professional and personal experiences.

When it comes to understanding the ebb and flow of the capital markets - what drives them and how institutional investors identify and manage risk, Stephanie spent the first decade of her career being trained by some of the most innovative and prestigious global investment houses through turbulent investment cycles, including the near- market collapse of 2008.

After working through wealth transition issues for her own family Stephanie saw a need for a more holistic, sophisticated and comprehensive approach to planning and managing both sides of the balance sheet as well as cash flows for individuals and their families. Leveraging her knowledge of capital markets, she developed a total financial concierge approach to wealth management that she built out and perfected during her tenures at UBS International and Merrill Lynch. Her goal: serve as a "Chief Financial Officer and Chief Investment Officer" for families with complex needs.

"My approach is simple. I work with my clients as if they were my family. For me, it's personal. I have been there and I understand the challenges families face when it comes to managing transitions and their wealth."

In joining Wiss, Stephanie is fulfilling her commitment to bring the highest quality of unbiased, expert advice to her clients: guardians of family-owned businesses, entrepreneurs and corporate executives.

### Education

Double Major in International Economics and International Business Administration –The American University of Paris

### Professional Affiliations

The President's Alumni Advisory Council (PAAC) – The American University of Paris

Women's President Organization – NY Chapter

Association for Corporate Growth Women's Network

Hypatia Capital Enthusiast

### Beyond Wiss

Stephanie lives in Ridgewood, NJ with her husband Justin and their two children, Jack and Madison. She enjoys spending time with her family as well as volunteering, travelling and swimming.