



Manufacturing/Distribution Services

PROFESSIONAL OVERSIGHT — KNOWLEDGEABLE INSIGHT

In your ever-changing business environment, you face pressures on margins, increasing labor and benefit costs, fierce competition, market share expansion, and the need for capital financing. To address a variety of business needs that extend beyond the accounting, audit and tax services traditionally offered by accounting firms, today's business owners are seeking to partner with firms that can also offer mind-share and proactive advice.

Our clients include closely-held businesses as well as entities with foreign-based parent companies, with revenues ranging from \$10 million to more than \$250 million. They distribute a variety of products and commodities including technology products, medical devices, and consumer goods. Many started with us in the early years of their business and remain with WISS today.

MAKING THE COMPLEX SIMPLE — THE WISS APPROACH

Our client relationships are forged through frequent and open access to our partners, combined with a vast array of expertise and creative problem solving. With WISS, you will be advised by experts who not only understand the importance of high quality financial and tax services, but who also speak your language. At WISS, we strive to make the complex simple. Our work may be technically involved, yet our conclusions and recommendations are presented in plain English.

Audit and Assurance

Accounting and Operations

Tax Planning and Compliance

Business Advisory

AUDIT AND ASSURANCE

At WISS, you can expect direct involvement by the engagement partner throughout the compliance process. Your team will be staffed by professionals who speak your language and understand your business. WISS works smarter, using the latest technology designed to streamline the process and allow more time to interpret the results. Whether you require an audit or a less technical, more cost-effective inspection of your financial position, you get the full benefit of WISS expertise.

- Audits
- Reviews
- Compilations

TAX PLANNING AND COMPLIANCE

Our tax services start with rigorous and proactive tax planning to ensure compliance and tax minimization. In the manufacturing/distribution industries, we will pay particular attention to take full advantage of all available tax credits and deductions. We can also advise you on benefit plans, choice of business entity, exit strategies, succession and estate planning.

BUSINESS ADVISORY

Beyond financial assurance, WISS lends our insight and expertise to reveal opportunities for improvement. We understand your need to create and manage growth, set goals and standards, measure performance and protect your assets. We can apply our industry knowledge, providing value-added services to help establish vital operational functions.

WISS works in partnership with our clients to build close, long-standing relationships, distinguished by direct partner involvement and frequent communication.



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